

Oren Klaff

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You are just one Big Pitch away... | Oren Klaff

Oren Klaff Bestselling Author of Pitch Anything and Flip The Script (2019) Beverly Hills, California, United States 500+ connections

Oren Klaff - Managing Director - Intersection Capital ...

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WorkWithOren | Oren Klaff

Oren Klaff is an experienced Investment Banker, Managing Director at Intersection Capital and #1 best seller author of the book Pitch Anything. Career. Since 2017, Oren is an Advisor D at DMarket.io, that is a decentralized blockchain based marketplace for in-game items trading across any game platform.

Oren Klaff Wiki & Bio - Investment Banker

****McGraw-Hill's Most Important Book of 2015**** After closing \$1.1B in business, and doing 10,000 hours of research, we learned one thing: At that crucial mome...

Oren Klaff - YouTube

📺 The Crypto Catch-Up Event: <https://londonreal.tv/crypto> #BrianForMayor 📺
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Oren Klaff - Pitch Anything | London Real - YouTube

With this book, "Pitch Anything" Oren Klaff shares various innovative methods that will help you make great pitches and win the deal, thereby totally transforming your career. Let's breakthrough the book chapter by chapter and present you a detailed Pitch Anything Summary:

Oren Klaff's Complete Pitch Anything Summary in 12 minutes

About The Author: Oren Klaff is an investment banker and consultant with lots of experience in

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helping businesses and entrepreneurs raise money. 1. The “STRONG” Method. Oren Klaff introduces his method via the acronym STRONG, meaning: Set the frame; Tell the story; Reveal the intrigue; Offer the prize; Nail the hook point; Get a decision; 2 ...

Pitch Anything by Oren Klaff: Summary & Review | The Power ...

Oren Klaff writes very well. I mean excellent! You can easily read the book, enjoy every single bit of it, and get a lot of value. The book is written just the way Oren talks (I've talked with the guy before). Each chapter Oren will tell a story, and injects those sales strategies and philosophies in between each section.

Flip the Script: Getting People to Think Your Idea Is ...

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Pitchanything.com

Oren Klaff talks about the power dynamics of pitching – status, framing, neediness – and how to manage them effectively. Pitch Anything talks about stuff other books on pitch presentations neglect to mention. What do you do when a prospect tells you they have exactly an hour for your meeting, and then turns up fifteen minutes late?

Review: Pitch Anything by Oren Klaff | BrightCarbon

Oren Klaff is one of the world’s leading experts on sales, raising capital and negotiation. His first book, Pitch Anything, is required reading throughout Silicon Valley, Wall Street and the Fortune 500, with more than 1,000,000 copies in print worldwide. About the Author.

Pitch Anything by Oren Klaff: Selling High - Steph's ...

Oren Klaff is Director of Capital Markets for the investment bank Intersection Capital, where he raises tens of millions of dollars from investors and institutions. Intersection Capital has grown to \$250 million of assets under management by using Klaff's pioneering approaches to raising capital and incorporating neuroscience into its capital markets programs.

Pitch Anything: An Innovative Method for Presenting ...

As Director of Capital Markets for investment bank Intersection Capital, www.intersectioncapital.com, Oren Klaff is responsible for managing the firm's capital raising platform which includes both direct capital raising and deal syndication. Oren oversees business development and product development and is responsible for the firm's flagship product, Velocity.

Oren Klaff (Author of Pitch Anything) - Goodreads

Oren Klaff has raised over \$400 million over the past 13 years using this method. This same method can be applied to a wide range of situations, such as negotiating a higher salary or selling a big idea. Klaff describes pitching as a science. Neuroeconomics, combined with Klaff's experiences, provides the foundation of this scientific theory.

Book Summary of Pitch Anything by Oren Klaff

The Stock2Me Podcast's latest episode features Oren Klaff, a recognized world leading expert on sales, negotiation and raising capital. Oren has exten... [View Details](#)

The Stock2Me Podcast

Según Oren Klaff, crear y presentar un gran lanzamiento no es un arte, es una ciencia sencilla. Aplicando los últimos hallazgos en el campo de la neuroeconomía -que centra sus esfuerzos en

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conocer el funcionamiento del cerebro humano- , y compartiendo historias reveladoras de su método en acción, Klaff describe de qué manera el cerebro toma decisiones.

Oren Klaff

Oren Klaff can teach you how to Pitch Anything, but first you have to get to know your inner crocodile. According to Oren we all have a “crocodile brain” that evaluates anything new based on three questions.

Oren Klaff - Pitch Anything - London Real

Oren Klaff is one of the world's leading experts on sales, raising capital and negotiation. His first book, Pitch Anything, is required reading throughout Silicon Valley, Wall Street and the Fortune 500, with more than 1,000,000 copies in print worldwide.

Flip the Script : Oren Klaff : 9780349418865

The bestselling author of Pitch Anything takes time out of his busy morning to entertain and discuss pro-level sales methods and ways that top companies close their big deals. This is a fast-paced and high-energy conversation about dealmaking at every level. Oren Klaff provides the kind of real-world...

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